

LT ENGINEERING & COASTLINE EQUIPMENT



(Above Left) New John Deere 772 in the dirt and working hard for LT Engineering.

(Above Right) David Elsberry and some of Team LT.

Dave Elsberry began his career in the grading and excavating business back in 1985. In 1994 he started LT Engineering named after his daughters Lauren (pictured above in white) and Tristan (proudly serving in the Army). Today, LT Engineering primarily performs grading, excavating and underground construction and design engineering work throughout California on private, commercial and public works projects.

Dave has added to his equipment fleet over the years and he turns to Coastline Equipment and John Deere for most of his machinery. LT Engineering's equipment inventory consists primarily of loaders, dozers and motor graders. They recently took delivery of a brand new John Deere 772GP motor grader from Coastline Equipment in Long Beach.

According to Dave, the decision to acquire the John Deere 772GP came down to value and ease of use. "The John Deere 772GP is state-of-the-art in every way. Our operators appreciate its fingertip controls, steering, visibility and overall cab comfort and ease of use. In addition, our unit was delivered GPS grade control system capable, which has been invaluable to our day to day operations and productivity."

As for Coastline Equipment, Dave adds "Coastline Equipment has earned our business and trust because they assess and focus on what is important to our specific needs. They are not trying to over sell us and put us into machines that we don't need or don't fit our business plan. Service is very important to us on and off site. The fact that Coastline has seven strategically located branches is huge. That means that wherever the project is in Southern California, a Coastline branch is nearby."

Purchasing the John Deere machine is just the start. A machine of this caliber requires proper maintenance and servicing, it is here that Coastline Equipment shines. Says Dave "LT Engineering has an extremely cooperative relationship with Coastline Equipment that is invaluable when it comes to warranty issues. I have known Coastline's salesman Tony Knight for many years and he has always treated us fairly and been attentive to our needs. He and Mike Smith, Coastline's Long Beach Sales Manager, have gone above and beyond to solidify our business and it is their efforts, along with the quality of the John Deere products that keep us as clients."



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